

# Marion County Junior Livestock Auction Committee

January 10<sup>th</sup>, 2023

In Attendance: Jace Anderson, David Varner, Ciara Galvin, Gary Wall, Tye Copple, Reynold Gardner, Dan Vannoy, Ben Smith, Russell Butler, Monica Baker, Kim Clonch and Justin Brill

Absent: Melanie McCabe, Michael Clonch, Michelle Kuenzi

Approval of Minutes: Unanimously approved

Treasurer's Report: Unanimously approved

- All accounts have been transitioned to Key Bank, signer on accounts to be changed from previous committee president (John Kuenzi) to current president Reynold Gardner within the month. Interest on credit card can only be paid by check not through an online portal.

## Budget for 2023

- Advertising – \$10,000.
  - Discussion around promotional signage, targeted letter for current buyers to be sent out by the subcommittee of Ben and Dan.
  - Merged Recognition with this budget item
- Auctioneer- \$2,500. JB to return
- Bank and Merchant Fees- \$2,000
- Brand inspection/Ear Tags- \$600
- Contract Labor- \$2,500
  - Tech support merged with this budget item
- Education- \$250 (No planned trainings)
- Equipment- \$12,000.
  - Plans to purchase covered Trailer, Russell got preliminary quotes and will follow up to get a solid price. Kim still looking at buying laptop for treasurer as well as needed programs
- Filing and Attorney Fees- \$1,000. Bill received from Accountant for \$810
- Hospitality- \$10,000.
- Insurance- \$2,100. Increase of \$40 in rate premiums
- License and Fees- \$2,000. Showworks maintained price
- Office Supplies- \$2,000
  - Merged Office and Auction Supply budgets

- Photography- \$1,000
- National Pork Board- \$5,000
  - Monica attempting to contact the Pork Board, doubled budget in case of extra charge
- Postage- \$1,000
- Printing- \$3,000
- Scale Certification- \$300
- Scholarships- \$0
  - Separate Account therefore not in operational budget, maintained at 0 so it is still represented on this budget
- Storage- \$900
  - This will be nullified once trailer is purchased
- Transportation- \$1,500
- Judges- \$1,500
- Auction Management Services: \$3,500
- Trophies, ribbons, and awards- \$2,500
- Vet- \$1,000

**TOTAL Budget: \$68,150** Increase of 18,550 from previous budget

### Old Business

- Scholarship subcommittee (Ben, Tye, and Monica) First meeting scheduled for within the month. Discussion around potential to add trade school scholarships.
- Insurance quote increased \$40
- Secretary of State documents to be updated with current President and Secretary then be sent to attorney's office for filing
- Rule Change committee, discussion moved to February meeting
- Top 10 Buyer baskets, deliveries went well, Steve Taylor(Harvest Fest) has not received basket yet due to unable to get in contact at this time

### New Business

- Beef Weigh in scheduled for February 4<sup>th</sup> 8am-10am
  - Location is yet to be decided between Harvest Fest grounds or Dan's workshop. Once decided all exhibitors will be notified.
  - Ear tags have been ordered
- JB to return as auctioneer
- Melanie to follow up on awards
- Kim to purchase new computer for the treasurer
- Capital District Animal letter completed, swine to be raised this year

- Justin Brill brought up of discussion around market classes that do not go through the auction since some exhibitors may want to show a market animal but not sell it due to MCJLA being a terminal show. All animals through MCJLA must be compliant with the rules of MCJLA however if FFA would like to have an independent market show that does not go through the auction the Market Auction Committee will have no input other than making it very clear that the animals shown in this show would NOT go through the auction.

Next Meeting **February 6, 2023**