

Marion County Junior Livestock Auction

Meeting Minutes

June 15, 2020

On-Line additions thru July 1, 2020

The meeting was called to order at 5:30 p.m. by President John Kuenzi in the board room of K&E Excavating, 3871 Langley St. SE, Salem, OR 97137

Present:

- Directors: Josh Augustus, Jace Anderson, Eric Pineda, Becky Pineda and Reynold Gardner
- Officers: John Kuenzi, Dan Vannoy (6:00) and Carol Barham
- Other: Melanie McCabe, Jennifer Bettiga and Kimberly Clonch

Excused or Unexcused Directors/Officers: Letxy Molin and Michael Clonch

Minutes: A amended motion was made by Eric Pineda, 2nd by Reynold Gardner to approve the minutes for June 1, 2020

Treasurer's Report: No treasury report was presented with the absent of Letxy Molin.

Old Business:

- Melanie McCabe presented to the “MCJLA” board, on-line, that based on her understanding the platforms were narrowed to two possibilities: ShoWorks or Jake Cheechov? Letxy Molin responded that it makes sense to go with the ShoWorks platform because the software suit we currently use and efficiencies are gained by using what already works together. The “MCJLA” board voted (via E-Mail) to use the ShoWorks platform. A show-work run-through/trail will be presented at the next “MCJLA” board meeting June 15, 2020.
- Melanie McCabe ordered “MCJLA” brochures (500), Purple Cards (500) and “Save the Date” postcards (200) for the total cost of \$510.00 to have on/before June 1, 2020. At the “MCJLA” June 1, 2020 meeting everyone agreed to have Melanie order a higher quantity of brochures (1500) and postcards 260. Also, the infographic card and brochure can be posted on the 4-H website for youth/people to print and hand out.
- John Kuenzi addressed the group and stated that he reached out to Dean Sweeney to help with prompting/advertising the livestock auction. Dean was on board with this project to help.
- The group provided information/answers for the (2020) “MCJLA” as presented:
 1. Starting June 1, 2020 Marion County Fair youth can start signing up and presenting their photos & videos and will have until June 30 to turn in. For those planning to show and sell a market animal, some changes are coming to that this year. You will only be able to enter ONE animal, and THAT animal must be "shown" and earn a blue or red grading to

go through the auction. They are also continuing the same weight expectations we would've been under if things would had gone as we'd hoped . . . lambs are to weigh between 105 lbs & 160 lbs, and turkeys should weigh at least 13 lbs for hens & 20 lbs for toms (all 16 - 18 weeks old).

2. A separate media is directed more for buyers and will provide an information sheet similar to the cover sheet of our catalog. Also, new buyers will have information that will walk them through step-by step to purchase or donate the animal.
3. The on-line auction sale, when up and running, is expected to be about two hours.
4. Buyers paying by credit cards will have an added 3% to the final sale.
5. Buyers bidding numbers would only be shown and not the buyers name when an animal is purchased.
6. The buyers will have the option to re-sell or floor their purchase, buy backs will not be one of the buyers' options. The 4-H/FFA youth will have the option to buy-back their floored animal at the assigned resale rate.
7. If a buyer wants to purchase an animal and does not want to use a processor on our list, they will need to select Live Pick-Up after purchasing. They will need to pick up at the designated time and location, buyer is responsible for making arrangements with processors ahead of time.
8. Buyers will need to know there is no processors for poultry and rabbits. Michael and Kimberly Clonch will be the floor buyers for the small animals. All approved.
9. Josh Augustus will be the floor buyer for all the beef. All approved.
10. Minimum bid for the animals:
 - Chickens/Rabbits \$200
 - Hogs \$800
 - Goats \$650
 - Lambs \$650
 - Turkeys \$150
 - Steers \$2,500
11. Malco's Buxton is only going to take animals that get donated to Marion-Polk Food Share and are not on the processors list.
12. Here is the list of this year's processors:
 - Ben's Custom Meats - 503-864-2500
 - C&C Slaughtering 503-394-2611
 - Ebner's Custom Meats 503-266-5678
 - Jacobsmuhlen's Meats 503-359-0479
 - Mountain Stream Meat Co. 971-349-0710
 - Sharps Custom Cutting 503-981-0441
 - Willamina Meats 503-876-2516
13. "MCJLA" agreed to have a mandatory drive through tagging day on June 20, 2020 from 8:00 am-12:00 pm for Goats, Hogs, and Lambs at the Sublimity Harvest Fest Grounds. All adults will need to stay in their vehicles and bring ONE animal only per exhibitor that will be going to the Auction. No animals will be weighed as they will be sold by the head during the July 7-9 Auction. Volunteers (with masks) will be tagging the animals

inside the trailer/vehicle and with sanitation stations available. The early tagging will streamline the drop off of market animals and distribution to processors on July 11, 2020 as we have a short window to get everything delivered. No money will be handled on tagging day. The \$5 fee for tagging hogs, sheep, goats, rabbits, chickens, and turkeys will be deducted from your final checks.

14. The final deadline for the “MCJLA” 2020 scholarship applicants was May 7, 2020 by 8:00 p.m. John Kuenzi, Dan Vannoy and Josh Augustus used the “2020” Scholarship Evaluation Criteria form to score/rate all the scholarship applicants that meet full requirements. Selected and approved were 10 recipients awarded monies based on evaluation scores. “MCJLA” gave out \$5,000 total for “2020” scholarships. Well Done to all of the “MCJLA” scholarship winners!
15. Becky Pineda will be in charge of contacting the “MCJLA” 2020 Scholarship winners and getting them their awarded certificate.
16. Michael Clonch contacted the Woodburn livestock Auction for all the “MCJLA” floor animals and they agreed to take them with a small fee to house/feed the animals till their sale. A drop-off for FFA/4-H animals will be July 11, 2020 (Saturday) from 800 a.m.-12:00 p.m. with help unloading if needed. A motion was presented to use the Woodburn Livestock Auction by Eric Pineda and 2nd by Jace Anderson. All approved.
17. Melanie McCabe informed the group that they have the Auction materials now and will be distributing them from the 4-H Extension office (1320 Capitol St. NE, Salem, OR 97301) on June 8th and 9th from 11:00 am-3:00 pm.

New Business:

- a. John Kuenzi discussed the up-coming “MCJLA” mandatory drive through tagging day on June 20, 2020 from 8:00 am-12:00 pm for Goats, Hogs, and Lambs at the Sublimity Harvest Fest Grounds. Set-up time, equipment needed, volunteers to tag animals and assist with the drive through process were discussed.
- b. Jace Anderson will be in charge of purchasing the “MCJLA” animal tags.
- c. Dan Vannoy is in charge of contacting Sublimity Harvest Fest for the “MCJLA” use on June 20, 2020 from 8:00 a.m.-12:00 p.m.
- d. Kimber Clonch will be on site to input/track all FFA/4-H youth names with their animal auction number and a receipt with the number will be handed out during the drive through.
- e. FFA/4-H youth who contacted the “MCJLA” about conflicts before animal tagging-day will have a board member make arrangements for a separate day to insert/tag the animal at their residence.
- f. Dean Sweeney volunteered to pay and provide a radio ad for the “MCJLA” to promote more advertising. Thank-You Dean!
- g. John Kuenzi presented to the group about “MCJLA” advertising sponsorships to include on the “MCJLA” web-site, sale page itself, the sale catalog or have all sponsorships recognized with a (thank-you) insert in the invoices. After more discussion the group

agreed to wait until next year with a live auction to sell advertising sponsorships for a pen(s) or a show ring display.

- h. Jace Anderson informed the group that Wilco will sponsor “2020” auction and request a recognition through “MCJLA” if possible.
- i. Kimberly Clonch was contacted by Linn County Youth Livestock Auction to use “MCJLA” large animal and small animal weight scales/panels on July 11, 2020 for their upcoming auction weigh-ins. A motion was made by Reynold Gardner, 2nd by Dan Vannoy to approve the use of our weight scales/panels.
- j. “MCJLA” proposed to have bids increase from the numbers of June 15, 2020 meeting:

- 1) Goat, Lamb and Hogs -\$50
- 2) Steers - \$100
- 3) Small animals - \$25

**changed with (board members) on-line voting - approved July 1, 2020 to:

- 1) Goat, Lamb and Hogs -\$100
- 2) Steers - \$200
- 3) Small animals - \$50

- k. Michael and Kimberly Clonch reported (June30, 2020) the youth participating in the auction and the buybacks. Grand Total 206 lots.

Beef - 21, buyback- 12 yes, 9 no.
Hogs- 105, buyback- 71 yes, 34 no
Goats- 20, buyback - 11 yes, 9 no
Lambs- 43, buyback - 25 yes, 18 no
Chickens- 1, buyback - 1 yes
Turkeys- 6, buyback - 5 yes, 1 no
Rabbits pens- 10, buyback - 6 yes, 4 no

- l. Kimberly Clonch informed the group that “MCJLA” received (7) new buyers and returning are (17) buyers registered on-line for the livestock auction so far.
- m. Josh Augustus will contact Dan Sandburg (beef inspector) to be at Woodburn Auction Yard for animal load-out; Saturday (July 11, 2020) at 1:00-5:00 p.m. Youth will need to provide their beef transportation slips also.
- n. Michael Clonch informed the group (June 25, 2020) of floor prices per head and proposed that we set the prices as follows:

Beef- \$1100.00
Hogs - \$78.75 round to \$79 or even \$80
Sheep - \$89.25 round to \$90
Goats - \$120.00

For small Animals

Rabbits - \$15.00 per pen of 3
Chickens - \$7.50 per pen of 3
Turkeys - \$16.00 per bird

- o. Deadline for “MCJLA” FFA/4-H youth and animal video/picture/health record entry are June 30, 2020. “MCJLA” Livestock Silent Auction: July 7th 5pm - July 9th. Good luck to all of the FFA/4-H YOUTH!

Meeting adjourned at 7:20 p.m.

Next Meeting: August 3, 2020 at 6:00 p.m., K&E Excavating 3871 Langley St. SE, Salem, OR 97137

Board President: John Kuenzi

Board Secretary: Carol Barham