

Marion County Junior Livestock Auction

Meeting Minutes

June 1, 2020

The meeting was called to order at 5:30 p.m. by President John Kuenzi in the board room of K&E Excavating, 3871 Langley St. SE, Salem, OR 97137

Present:

- Directors: Josh Augustus, Jace Anderson, Michael Clonch, Eric Pineda, Becky Pineda and Reynold Gardner
- Officers: John Kuenzi, Dan Vannoy and Carol Barham
- Other: Melanie McCabe, Jennifer Bettiga and Kimberly Clonch (6:15)

Excused or Unexcused Directors/Officers: Letxy Molin

Minutes: A motion was made by Jace Anderson, 2nd by Eric Pineda to approve the minutes for May 7, 2020

Minutes: A motion was made by Jace Anderson, 2nd by Eric Pineda to approve the minutes with corrections for May 19, 2020

Treasurer's Report: No treasury report was presented with the absent of Letxy Molin.

Old Business:

Auction- There was a lot of discussion throughout the meeting please see the review below of the motions that were made and decisions based on the following agenda questions.

- Sale Date, Time and Location? Virtual Judging will be done July 1-6, 2020, the sale will be open July 7-9, 2020, Dispositions will be finalized on Friday and delivery to the drop-off location will be on Saturday, July 11 (Location to be finalized)
- Auction Format? The Auction will be done in an E-Bay style with a Horse Race style close where the time is extended if bids continue to come in to the system. The suggestion was made to look into doing a Live Portion as well. As discussion continued this will be based on the program that is chosen.
- Requirement for the youth to be able to participate? To participate in the Virtual Auction Youth MUST participate in the Virtual Market Show to be eligible to Sell in the Market Auction.
- Species and limits in the sale? Each youth may only submit ONE animal to a market class. Not one per species, ONE animal ONLY
- Floor Prices/Floor Buyer? MCJLA will be their own Floor Buyer for 2020 as there is no guarantee for a Floor Buyer to be available this year. With the following exceptions-

Small Animal Market animal sellers will be their own Floor Buyer and will keep their animals. Youth will have the option to buy back their animal for 2020 ONLY.

- Minimum Bid Price? Starting bids will be assigned per species
- Final Destination? Processors MUST have animals on our currently scheduled Fair dates. Those dates are being held. Michael Clonch has been in contact with the processors and Marion-Polk Food Share.

Motions made during the meeting:

- Eric Pineda made a motion to pursue the option for an EBay style Sale. Becky made an amendment to the motion to authorize Micheal and Kim to pursue an option for a live ending. Reynold Gardner 2nd the motion. Motion and Amendment passed.
- Dan Vannoy made a motion to require all youth who sell an animal through MCJLA to have to participate in the Virtual Show. Michael Clonch 2nd. Motion passed
- Reynold Gardner made a motion to only allow ONE Market Animal per youth. Jace 2nd. Motion passed
- Eric Pineda made a motion to make MCJLA the Floor Buyer for animals, except Small Animals. An amendment was proposed to add with the option for youth to have the option to buy back their animal at the floor price. 2nd by Michael Clonch. Motion passed.

New Business:

- a. Melanie McCabe presented to the “MCJLA” board, on-line, that based on her understanding the platforms were narrowed to two possibilities: ShoWorks or Jake Cheechov? Letxy Molin responded that it makes sense to go with the ShoWorks platform because the software suit we currently use and efficiencies are gained by using what already works together. The “MCJLA” board voted (via E-Mail) to use the ShoWorks platform. A show-work run-through/trail will be presented at the next “MCJLA” board meeting June 15, 2020.
- b. Melanie McCabe ordered “MCJLA” brochures (500), Purple Cards (500) and “Save the Date” postcards (200) for the total cost of \$510.00 to have on/before June 1, 2020. At the “MCJLA” June 1, 2020 meeting everyone agreed to have Melanie order a higher quantity of brochures (1500) and postcards 260. Also, the infographic card and brochure can be posted on the 4-H website for youth/people to print and hand out.
- c. John Kuenzi addressed the group and stated that he reached out to Dean Sweeney to help with prompting/advertising the livestock auction. Dean was on board with this project to help.
- d. The group provided information/answers for the (2020) “MCJLA” as presented:
 1. Starting June 1, 2020 Marion County Fair youth can start signing up and presenting their photos & videos and will have until June 30 to turn in. For those planning to show and sell a market animal, some changes are coming to that this year. You will only be able to enter ONE animal, and THAT animal must be "shown" and earn a blue or red grading to go through the auction. They are also continuing the same weight expectations we would've been under if things would had gone as we'd hoped . . . lambs are to weigh

between 105 lbs & 160 lbs, and turkeys should weigh at least 13 lbs for hens & 20 lbs for toms (all 16 - 18 weeks old).

2. A separate media is directed more for buyers and will provide an information sheet similar to the cover sheet of our catalog. Also, new buyers will have information that will walk them through step-by step to purchase or donate the animal.
3. The on-line auction sale, when up and running, is expected to be about two hours.
4. Buyers paying by credit cards will have an added 3% to the final sale.
5. Buyers bidding numbers would only be shown and not the buyers name when an animal is purchased.
6. The buyers will have the option to re-sell or floor their purchase, buy backs will not be one of the buyers' options. The 4-H/FFA youth will have the option to buy-back their floored animal at the assigned resale rate.
7. If a buyer wants to purchase an animal and does not want to use a processor on our list, they will need to select Live Pick-Up after purchasing. They will need to pick up at the designated time and location, buyer is responsible for making arrangements with processors ahead of time.
8. Buyers will need to know there is no processors for poultry and rabbits. Michael and Kimberly Clonch will be the floor buyers for the small animals. All approved.
9. Josh Augustus will be the floor buyer for all the beef. All approved.
10. Minimum bid for the animals:
 - Chickens/Rabbits \$200
 - Hogs \$800
 - Goats \$650
 - Lambs \$650
 - Turkeys \$150
 - Steers \$2,500
11. Malco's Buxton is only going to take animals that get donated to Marion-Polk Food Share and are not on the processors list.
12. Here is the list of this year's processors:
 - Ben's Custom Meats - 503-864-2500
 - C&C Slaughtering 503-394-2611
 - Ebner's Custom Meats 503-266-5678
 - Jacobsmuhlen's Meats 503-359-0479
 - Mountain Stream Meat Co. 971-349-0710
 - Sharps Custom Cutting 503-981-0441
 - Willamina Meats 503-876-2516
13. "MCJLA" agreed to have a mandatory drive through tagging day on June 20, 2020 from 8:00 am-12:00 pm for Goats, Hogs, and Lambs at the Sublimity Harvest Fest Grounds. All adults will need to stay in their vehicles and bring ONE animal only per exhibitor that will be going to the Auction. No animals will be weighed as they will be sold by the head during the July 7-9 Auction. Volunteers (with masks) will be tagging the animals inside the trailer/vehicle and with sanitation stations available. The early tagging will streamline the drop off of market animals and distribution to processors on July 11, 2020

as we have a short window to get everything delivered. No money will be handled on tagging day. The \$5 fee for tagging hogs, sheep, goats, rabbits, chickens, and turkeys will be deducted from your final checks.

14. The final deadline for the “MCJLA” 2020 scholarship applicants was May 7, 2020 by 8:00 p.m. John Kuenzi, Dan Vannoy and Josh Augustus used the “2020” Scholarship Evaluation Criteria form to score/rate all the scholarship applicants that meet full requirements. Selected and approved were 10 recipients awarded monies based on evaluation scores. “MCJLA” gave out \$5,000 total for “2020” scholarships. Well Done to all of the “MCJLA” scholarship winners!
15. Becky Pineda will be in charge of contacting the “MCJLA” 2020 Scholarship winners and getting them their awarded certificate.
16. Michael Clonch contacted the Woodburn livestock Auction for all the “MCJLA” floor animals and they agreed to take them with a small fee to house/feed the animals till their sale. A drop-off for FFA/4-H animals will be July 11, 2020 (Saturday) from 800 a.m.-12:00 p.m. with help unloading if needed. A motion was presented to use the Woodburn Livestock Auction by Eric Pineda and 2nd by Jace Anderson. All approved.
17. Melanie McCabe informed the group that they have the Auction materials now and will be distributing them from the 4-H Extension office (1320 Capitol St. NE, Salem, OR 97301) on June 8th and 9th from 11:00 am-3:00 pm.

Meeting adjourned at 7:45 p.m.

Next Meeting: June 15, 2020 (2nd added meeting) at 5:30 p.m., K&E Excavating 3871 Langley St. SE, Salem, OR 97137

Board President: John Kuenzi

Board Secretary: Carol Barham