

Marion County Junior Livestock Auction

Meeting Minutes
September 10, 2018

The meeting was called to order at 6:00 pm by President John Kuenzi in the Board Room of K&E Excavating, 3871 Langley St. SE, Salem, OR 97137

Present:

- Directors: Josh Augustus, Jace Anderson, Justin Brill, Becky Pineda and Dan Vannoy
- Officers: John Kuenzi, Letxy Molin, Bill Luthi and Carol Barham
- Guest: No Attended

Excused or Unexcused Directors/Officers: Mike Clonch and Eric Pineda

Minutes:

The minutes for August 13, 2018 were reviewed and approved.

Treasurer's Report: Letxy Molin presented an August 2018 draft (MCJLA) treasurer report. The treasurer's reports were not approved due to current bank statements needed.

Old Business:

- Guest speaker; Pete Brentano wanted to thank the "MCJLA" auction committee for a great auction and to present to the "MCJLA" board discussion on future topics & ideas. Everyone appreciated his input.
 1. *Regarding initial weigh-in (if needed) and how to eliminate risk of spreading illness.*
 2. *Discussion about white ribbons that were awarded so the animal cannot be sold at "MCJLA" auction and kids cannot recover these costs.*
 3. *Start the scholarship bids higher in the future and go down from there.*
- Justin mentioned there were fewer whites than in the past and they do specifically discuss the matter with Judges prior to the show and monitor and challenge judges during the show.
- John added that it is important to educate families and the kids of the importance of caring for their animals. If the animal is cared for properly, it is not likely they will receive a white ribbon.
- John proposed a LOC to fund the auction payouts until the sponsor money has been collected so the Turnaround time to the kids will be drastically reduced but would cost "MCJLA" interest till by buyer payments were received.

- The Board approved reducing the “MCJLA” commission from 6% of proceeds to 5%.
- Mike Clonch presented the auction manager’s report for Kimberly Clonch. Kimberly could not be present and still needs to be reimbursed for auction expenses.
 1. *More add-ons expected to come in; 184 “MCJLA” checks have been issued to kids and 66 kids are still waiting.*
 2. *Superintendents were slow to give Kimberly Clonch the data at “MCJLA” fair. Kimberly suggested to buy IPADS for data entry during the fair and will research prices and present to the “MCJLA” committee.*
- John Kuenzi suggested the “MCJLA” committee vote on these expenditures prior to the next meeting and before the budget is released for the following year.
- Kimberly Clonch will plan on attending Superintendent meetings in the future to communicate auction committee needs and suggestions on online registration to expedite data entry.
- Group discussion on Placard; regarding a better printer, printing ribbons on cards and postage costs. This would save “MCJLA” cost and time.
- Kimberly Clonch suggests assigning people with jobs/duties prior to “MCJLA” fair. Needed also is totes to clean up and organize auction related supplies and equipment. Committee approved purchase and will reimburse Kimberly when she submits her receipt.
- Letxy Molin informed the “MCJLA” board the auction would be much more organized if volunteers showed up with a purpose and priority should be given to committee members for auction related jobs, especially for jobs involving face-time with the buyers.
- Kimberly Clonch suggests we need three working computers during the “MCJLA” auction and recycle the old computers that are no longer in use.
- The “MCJLA” committee discussed ways of improving the auction; REGISTRATION MUST START ON TIME, bleacher location, load out, dinner, photographer and Photos need to be taken the Friday morning before the auction and auctioneers. Thanks for everyone’s input!
- October “MCJLA” elections to keep people in mind who want to be on the committee. Jace Anderson and Michael Clonch terms (3 yrs.) are up. Need officers that are not directors.
- Need storage for” MCJLA” panels and scales and our scale are still out on rental.
- Discussion regarding capital market lamb. Justin said the proceeds go to the FFA.
- We need a new floor buyer as H&K will not be available next year and Mt Angel is too high.

New Business

a) Post "MCJLA" Board auction discussion:

1. *Offer a Wednesday morning pre-weigh-in to the kids to check weights before final weigh-in. This would limit extra paper work and confusion with their extra back-up animals.*
2. *Change the "Marion County Fair" to be at the end of June (1 or 2) week(s) earlier so the meat packers are not so slammed for fairs after Marion County. The earlier date could affect fairground agenda, vendors, breeders and animal weights. More evaluation is needed.*
3. *John Kuenzi and Becky Pineda talked about presenting to the "Marion County Fair" supernatant (Roy Whitman) a computer drawing of our auction ring; where to place and use of the bigger set of bleachers.*
4. *Kimberly suggested to have three computers at the "MCJLA" registration table this would help speed up the line of buyers and help with the buyer's invoices to pay. Also have the Board members at assigned positions*
5. *Have more crews to help with the pick-up-tasks, clean-up and load-up.*
6. *Erick Pineda suggested to have "MCJLA" shirts for all the auction committee members; this would help the kids and buyers to locate us if needed.*
7. *"MCJLA" livestock checks to the kids had 5% taken out instead of 6% this helped to give back more money to the kids.*

b) Kimberly Clonch to be paid \$800.00 for her many hours of "MCJLA" work.

c) Becky Pineda reminded the board the photographer (Elizabeth Lee) will send "MCJLA" an invoice (\$500.00) for her services.

d) Kimberly Clonch handed out the reminder plaquers to the "MCJLA" buyers.

e) Bill Luthi suggested that the old computers in storage should be donated to home schooled kids would be beneficial to everyone. Bill Luthi will meet with Kimberly Clonch to wipe off all programs and data before handing them out.

f) Justin Brill presented to the "MCJLA" to adopt a policy about renting out the livestock scales and show ring to other local fairs. Jace Anderson brought up issues about repair, tires, cleaning and hauling. All agreed that a "MCJLA" rental agreement would need to be written by an attorney for before future rental use.

g) Dan Vannoy will check on a "MCJLA" equipment insurance policy for the livestock scales/trailer and show ring.

h) Officer and Director Elections will be held during the October 8, 2018 meeting.

The positions opened for "MCJLA" 2018-2019 are:

- 1 - President (1-year term)
- 2 - Vice-President (1-year term)
- 1 - Secretary (1-year term)
- 1 - Treasurer (1 year term)
- 2 - Directors (3 year term)

- i) The board members were encouraged to communicate with others that would be interested serving on the "MCJLA" 2018-2019 board positions. Anyone interested would be welcomed to join the "MCJLA" next meeting (October 8, 2018) to vote for the open positions.
- j) Carol Barham will hand-out "MCJLA - Conflict of Interest Disclosure Statements" to all 2018-2019 board members to sign and date. "MCJLA" Secretary will keep on file.

Meeting adjourned at 7:10 p.m.

Next Meeting: October 8, 2018 at 6:00pm, K&E Excavating, 3871 Langley St. Se, Salem, OR 97137

Board President: John Kuenzi

Board Secretary: Carol Barham